Se

LIBRA

\* MAR 2 7 1961

U. S. Department of Agriculture

DOWLING'S GLADIOLUS MONROE, WASHINGTON, PH. PY 4-3156

62

1961

LISTINGS





# Dowling's Gladiolus

MONROE, WASHINGTON, PH. PY 4-3156

# 1961 INTRODUCTIONS

This year we are introducing two NEW VARIETIES which we believe will be of interest to you. Even with the large number of seedlings we grow each year, it was back in 1947 when we made our last introductions. At that time we brought out Flower Girl which still enjoys its share of popularity, and Queen Charlotte which has won more Division Champs than any other 300 glad.

During our many years of growing and marketing experience, growing varieties of proven merit as well as all the so-called "world beaters" as they came along, we have been afforded the opportunity to evaluate several hundred varieties for color, color saturation, health, productivity, i.e., to evaluate their potential value to to the cut flower trade and for the home garden.

Unless a seedling appears to have the essential qualities of a "good glad" and then passes the acid test of acceptance by the cut flower trade, we do not deem it justifies introduction.

In introducing the following two varieties, we feel that both will prove worthy additions to their respective classifications. (Please do not write for exchange or trade of varieties.)

#### MICHAEL ANN — 442 (Mid-Season Bloomer)

Rose pink . . . white midrib . . . primrose yellow deep in throat. Color would compare well with the old Tivoli, one of the finest pinks ever introduced for the floral trade. Growth habits are similar to Friendship, for tall straight spikes, but deeper in color than Friendship. Opens up to 8 slightly ruffled florets on an 18 to 22 bud spike, excellent placement and very easy cutter. Under field cultivation, with no irrigation, has grown to a height of over five feet. Very healthy variety and heavy bulblet producer. Bulblets germinate readily. Buds hold tight toward stem making this variety an excellent shipper. We have use this variety for the past two years for Dining Car Service on one of the transcontinental railroads. Spikes made up in Monroe, Wash., are shipped to St. Paul, Minn., where they are placed on the diners for return to Seattle, Wash.

I predict an excellent future from the cut flower market for this variety.

Any size bulb \$2.00 each. 10 bulbs any size \$15.00. With sale of bulb only, 10 bulblets \$3.00.

Growers units: 25 bulbs, any size, plus ½ pint of bulblets \$75.00.

# **DOOT** — **261** (Mid-Season Bloomer)

Top three petals amaranth rose . . . lower petals edged amaranth rose blending to Naples yellow in throat. This variety in the 200 class is one of the prettiest varieties we have ever grown in the miniatures. Over the period of years that the miniatures have become so popular we have had the opportunity to evaluate most of the miniatures now in commerce along with the many varieties sent us each year for trial.

While the color chart description is not just what every one, including myself, would recognize, we would say, DOOT is a combination of very pale lavender blending into pink and cream, truly a very beautiful variety. DOOT will open 5 on a 20 bud spike, 36 to 40 inches in height overall. These observations from field grown with no irrigation. Florets are of excellent substance, very heavy ruffling and needle pointed petals. Very healthy plant growth.

Stock of this variety is still limited. It has been market tested in the Seattle wholesale market. Florists report that all offerings were quickly snapped up by the better rated designers.

Any size bulb \$2.00. With sale of bulb only, bulblets 10 for \$3.00.

Douting's Gladichia

# 1961 INTRODUCTIONS

I sie voor eer mee imreducing van NEW VARIE TEE stelen we believe velt be of interest in one Everunde die lang mucher of seedlange we grove rach voor, it was teele in 1947 when we made our last introducunte de tree cons we brought out flower Christian Change that origins its share of papularity, and Course Chartime which may wen more Division Change than one order 650 glad

Promot our many years of growing and majoring experience, growing variation of orward mera as well as all the so-called "world benters" as they came along, we have been allered the copporation to expensive their power states and the contraction best production. I.e., to expense their power trade and for the home garden.

Unless a so-climg appears to base the essential qualities of a "good glad" and then makes the acid

In agreedicing the following two varieties, we feel that both and prove worthy administration or that re-

### MICHAEL AND - 662 (Mid-Season Discount)

For part ... when midth ... printed pelled deep in threat. Color would company well with the old I seek one of the finest pinks over introduced for the first trade. Courth habits are similar to briendship for old straight spikes, but deeper in color than Priendship Opers up to 8 digits unfiled flowers on an 18 to 12 to 1 man, excellent placement and very rate carror. Under field colorated no arrowalps, but recently a beside of over five feet. Very healthy variety and heavy halfaler produces. Buttotts generated and making this variety and heavy halfaler produces. Buttotts generated the past from making this variety an excellent shapper. We have our this particip for the past two years for Dinning Car Service, on one of the transcontinuously called their court to Scattle.

March.

I sayshire an excellent future from the cut flower market for this variety.

Any size built \$2.00 cach, 10 builts any size \$15.00, Was sale of builts cole, 10 built lets.

#### DOOR - 267 I Mad : mont Discountry

The states much assessed our . Store parties constant on blanks to bindle which is blanks of the or the state of the parties constant of back over from a the relations. Over the parties of years that the relationship has been a popular or have but the opportunity to relation whose of the relationship when the relationship was the relationship of the relationship of the relationship was the contract of the relationship.

While the color chart is expended in my man what every many them they may be not been and cream, and years been been and cream and cream, and years been that cream and cream and cream that cream and an account that cream with no implicit their contract substance, very ignary willing and north colors contract colors and north colors contract colors colors contract colors color

and of this variety is all limited. If his men market result is the Statele wholesale market. The large mark is better rated collection.

And one built \$2.00. With sale of bulb note, habitet 10 for \$2.00.

# 32 no SPRING ~ LISTING

All bulbs carefully selected when packed, are guaranteed to fully meet the Federal Trade Commission standard of Quality. In keeping with trade customs, we give no warranty, expressed or implied, and in no way will be responsible for the results of any planting or forcing of any stock sold, as your growing is beyond our control.

25 bulbs of a size and variety may be purchased at the 100 rate; no one item from the 100 list for less than  $50\phi$ . 250 bulbs of a size and variety may be purchased at the 1000 rate. Bulblets: Pint at Quart rate: Half Peck at Peck rate.

All prices are F.O.B. Monroe, Washington. The customer pays all transportation. Minimum order from this list \$3,00. 25% will hold order for future shipment, balance to be paid prior to shipping. All stock subject to prior sale.

#### RETAIL ORDERS

All orders from the Retail List will be sent prepaid to any point in the United States, Providing your ORDER is not less than \$3.00. For Orders under \$3.00 PLEASE include 50¢ to cover cost of mailing and packaging.

On Cash Orders of \$5.00 to \$8.00 select 5% extra in bulbs of your own choosing. On Orders \$8.00 to \$20.00 select 10% in extra bulbs. Over \$20.00 select 15% This does not apply to any Orders from the 100 or 1000 Listing, Special Mix or 1961 Releases. Regardless of any discounts your Order receives we always give generous overcount and extras on RETAIL ORDERS.

We have not listed bulblets in the Retail Column. However, should you desire bulblets of ANY VARIETY just add  $50\phi$  or more, and state your wants, we will see that you get

your monies worth. Do not send less than 50¢ for any one VARIETY.

VARIETY	Per	No.1	No.	2 No.3	No.4	No.5	100 110 110	BULBLETS wart Peck
ALZADA Smoky rose-orange	100	5.00	4.00			2.40	2.00	5.00
ANNAMAE Purest white. Early Excellent cut flower	100	••••	****	2.80	2.00	1.80	1.20	4.00
BELLE JAUNE Clear - Early	100	4.50	••••		2.00		1.20	4.00
pure yellow BENARES Deep pink with	1000	30,00	••••	7	15.00		6.00	4.00
carmine feather	1000	30.00	2 20		15.00		7.00	20.500
BROADWAY MELODY Salmon pink BUCKINGHAM PALACE Lavender	100	4.00	3.20 3.20		1.60		\$0	3.50
smoky-odd and attractive CARRARA White-tall, healthy	1000	4.00	3.20	2.40	15.00	10.00	6.00	3.50 18.00
Excellent cut flower	1000	30.00	****		••••			**** *****
CATHERINE BEATH Deep yellow CHARTREUSE Large ruffled	100	4.50	3.60	2.80	100	3.00	2.40	5.00
True Chartreuse	1000	48.00	40.00	36.00		24.00	,	****
crowning GLORY Cream white petals edged rose-pink	100	6.00	5.00	****		****	****	**** *****
EDITH WARR Huge light pink	100	4.50	3.80	3.20	****		••••	
FIRE OPAL Large flaming orange-red. Early	1000	4.00	3.20	****	****		****	3.00 I5.00 Bu. 45.00
FLYING FORTRESS Lav-grey	1000	0600	••••	2.80	2.00		1.20	3.50
Best smoky cut flower FORTUNE Clear orange	100	4.50	3.80	3.20	2,60	2,00	1.40	4.50
FRIENDSHIP One of the Best Early cut flower pinks	1000	4.00	3,20		1.80		6.00	4.00
acting out and not passed								

VARIETY	Per	No.1	. No.2	No.3	No.4	No.5	No.6	BUI	LBLETS
								Quart	Pint
GINGER Huge burnt orange	100	4.50	3.80	3.20	2.60		****	4.50	
GLAD TIDINGS Xcl. true rose		4.00	3.20	2.40		11 -12 - 1		3.00	
GREEN LIGHT Gracesich white						****			
GREEN LIGHT Greenish white	100	****	3.60	2.80	****				****
INDELIBLE Nice deep purple	100	5.00	4.00	3.20	2.60	2.00	****		****
JULIA MAE Tall, soft pink	100	5.00	4.00		****	****	****	• • • • • ′	****
JO WAGENAAR Huge dark red	100	4.00	3.20	2.40	1.80	1.40	.80	3.50	20.00
xcl. roadside sales	1000	30.00	25.00	20.00	15.00	10.00	6.00		
KAREN Rose purple	100	4.50	3.80	3.20				4.00	****
KAREN DEE Ruf. white 10	100	8.00	7.00	6.00					
open . Great show variety		Anna a	30	-0-17	no letter .	-11	0.00		
LOELIE Tall ivory-crean	100	4.50	3.80	3.20	2.60	2.00	1.40	4.00	
MABEL VIOLET Deep purple	100	5.00	4.00	3.20	17	2.00	1.40	4.50	
		1000							24.00
MALLOW lav-rose, tall, open		4.80	••••	3.00	2.40	1.80	1.20	4.00	
8 Xcl. for florists	1000	32.00	••••	••••	18.00		8.00		****
MID SUMMER Orange-salmon	100	4.50	4.00	3.00	2.40	1.80	1.20	4.50	30.00
Great florist variety	1000	32.00	28.00	24.00	18.00	12.00	7.00		****
MORNING CALM Huge flowered	100	4.50	3.80	3.20	2.60	2.00	1.40	4.00	24.00
early apricot-buff	1000	32.00	28.00	24.00	20,00	16.00	12.00		
MOTHER ANN Early orchid la	v 100	4.00	3.20		1.80	1.40	.80	3.00	
MOTHER FISCHER Ruffled	100	4.00		2.40	1.80	1.40	.80	3.00	
	1000				15.00		6.00		
MRS. RHODA PETERSON Huge	100		3.20		1.80	1.20	80	3.00	
rose and salmon smoky	100	4.00	المعور	~•~0	T. 00.	2.020		2.00	
	700	1 50	2 00	2 20	2 60	2 00	1 10	1. 50	27 00
OKINAWA Dark brown snoky	100	4.50			2.60		1.40	4.50	27.00
Very popular	1000	The same of the sa	30.00			****	7 00		
PAISLEY Huge nauve lavende:		4.50		3.20	2.40	1.80	1.20	4.50	27.00
Oriental colors, GOOD	1000				20.00		10.00	****	****
PALL MALL Tall, light pink	100	4.50		3.20		1.80	1.20	4.0,0	
Xcl. florist color	1000	****		25.00	20.00	15.00	****		
PERSIAN RUG Oriental color	s 100	4.00	3.20	2.40	1.80	****		3.00	18.00
POINSETTIA Tall, straight	100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00
bright red	1000	30.00			15.00				
POLYGOON Light yellow. Xcl		4.00					.80	3.50	22.00
cut flower, opens 8		30.00							****
	100				1.80		.80	3.00	18.00
good fall cutter	1000				15.00				
								2 00	70 00
		4.00	179		1.80		. 600	3.00	18.00
A top florist variety	1000	30.00					6.00	Bu.	45.00
PURPLE BURMA Huge, ruffled		4.00			1.80		.80	3.00	18.00
purple	1000	30.00			0 15.00				
RADIANCE Early orange-red	100	4.00			1.80		.80	3.00	18.00
shipper-cut flower	1000	****			15.00	10.00	6.00		
RED CHARM Deep red	100				1.80		.80	3.00	18.00
Reliable cut flower	1000				15.00		6.00		
REGINA Orange, amber	100	4.00	3.20		1.80		.80	3.00	
ROSITA Unusual old rose	100	4.00	3.20		1.80		.80	3.00	
SANS SOUCI Tall scarlet	100	4.00			1.80		.80	3.00	18.00
fine com. cut flower	1000	30.00		4	015.00		6.00	Bu.	45.00
SILCHERLIED Clear pink	100	4.00			1.80		.80	3.00	18.00
fine cut flower	1000	30.00			15.00		6.00	****	****
	100				2.40		1.20	••••	
SOUTHERN BELLE Ruffled	100	4.00			1.80		.80	3.00	18.00
smoky pink, good shipper	1000	30.00	25.00	20.00	15.00	10.00	6.00		
									1217 1024

### 1961 WHOLESALE

VARIETY	Per	No.1	No.2	No.3	No.4	No.5	No.6		LBLETS
SPARKLING EYES Whi	ta with 100	4.50		2.40	7-80	7.20	.80	Quart	
violet blotch	1000			20.00			6.00	****	
SPIC AND SPAN	100	4.00		****			.80	3.00	
Deep pink							6.00		
SPOTLIGHT Deep yel		4.00	3-20	2.40	1.80	1.20	.30	3.00	18.00
with red blotch				20.00			6.00		
STARFIRE Lrg. ruf				2.40			.80	3.00	18.00
red, golden thr				20.00			6.00		
THE CHAMP - Red. 8				6.00			• • • •		
florets, Will gr		tall	401	a Billi,				49	
THE RAJAH Tall cl			3.20	2.40	1.80	1.20	.80	3.00	18.00
popular purple				20.00			6.00		****
TIVOLI Light pink				2.40	1.80	1.20	.80	3.00	18.00
popular cut flow					15.00	10.00	6.00	****	
UHU Orange-chocola		4.00	3.20	2.40	1.80	1.20	.80	4.00	24.00
smoky. Very por	oular 1000	30.00				10.00	6.00	****	****
VIOLET CHARM Light	violet 100	4.00		2.40	1.80	1.20	.80.	3.00	18.00
darker throat, p	opular 1000	****			14.00	9.00	6.00	****	
WHITE FRIENDSHIP E	Early cut 100	9.00				4.00	3.00	15.00	****
flower white. Ex	ccellent 1000	****				32.00		****	****
WILD ROSE Ruff. ro	se-pink 100	4.00	3.20	2,40	1.80	1,20	.80	3.00	18.00
				10-10-1					
RAINBOW MIX -	1000	28.00	25.00	18.00					

# \* \* HOLLAND BUTTERFLY TYPES \* \*

VARIETY	Per	No.1	No.2	No.3	No.4	No.5	No.6		LBLETS Peck
ARES Amber white rich	100	4.00	3.20	2.60	2.00	1.40	1.00	4.00	24.00
cherry blotch	1000			20.00			8.00	****	
ATTICA Rose pink	100			3.00			1.20	5.00	
BOSTON Bright scarlet red	100	4.50	3.60	2.80	2.20	1.60	1.20	4.50	
very velvety sheen	1000			22,00	18.00	12.00			
CASSANDRA Orange-red to	100	4.50	3.60	2.80	2.20	1.60	1.20	4.50	27.00
cream throat, ruffled	1000	36.00	30.00	22.00	18.00	12.00	9.00		****
KOLIBRIE Yel. crimson spot	100			4.00			2.00	7.00	****
LITTLE DOLL Blush pink	100			2.60			1.00	4.00	
with a violet blotch	1000					12.00			****
MELODIE Very early rose	100					1.80		4.50	30.00
pink. Most popular	1000					14.00			
VIVALDI Deep orange with	100					1.80		4,50	30.00
bronzy throat. This is	1000	34.00	28.00	24.00	20,00	14.00	10,00		****
one of the most outstand	ing								

The HOLLAND BUTTERFLY TYPE of Gladiolus is comparatively new to the trade. The exquisit color combinations leave it most impossible to give them a worthy discription on paper. The earliness of the BUTTERFLY TYPE warrants those who grow for the Florist or Roadside trade to grow some of these beautiful creations. Even small size make wonderful bloom for the Home Gardener.

### WASHINGTON CUSTOMERS

# · 1961 WHOLESALE

SMALL AND MINIATU	RE	VAR	ETI	ES		
Salit Princip					-	LBLETS
VARIETY	Per	Lrg.	Med.	Sml.	Pt.	Quart
ATOM Clear vormillion red cilver edging of	100	1. 00	2 40	7 80	1.50	5.00
ATOM Clear vernillion red, silver edging of petals. Very popular garden or arrangements			2,80			
			20.00		7 50	5.00
BLACK JACK Clear black velvety red,	100	_	2,80	-	1.50	5.00
nice placement and facing	1000		20.00		2 00	****
BLUE LILY True blue. Touch of yellow in throa			2,80		2.00	5.00
BO PEEP Heavy ruffled salmon-pink One of	100		2.80		1.50	
the very earliest to bloom. GOOD	1000		20.00	100		30.00 4.50
BROWN ORCHID Chocolate brown with gold mid-	100		20.00			27.00
ribs. Healthy, prolific and popular.	1000	- 12 (				6.00
DELORES Soft pink, throat blending to white	100	_	3.20			6.00
DRAGONETTE Pink, petals tipped yellow. Colors dispersed, reminds one of a Snap Dragon	100	5.00	3.60	R. 4U	2.00	0.00
FIGURINE intense ruffled medium orange	100	1. 50	3,20	2.00	7 60	4.80
		2				
FLOWER GIRL Rufl, needle pointed white. Green in throat. Very early, Xcl. for arrangement		4.50	3.20		****	****
FLICKER Rufl. medium orange. This is an excep		1. 50	3.00	2 00	7 50	4.50
tionally good florist variety for fall.	1000	-	24.00			27.00
GOLDEN FRILLS Gold with intense slashes of	100		2.80			4.50
red on heavy rufl. petals.	1000		20.00			••••
FROLIC Deep yellow, brilliant scarlet-orange	1000	20.00	20.00	LA CO	****	
blotch. One of the best and most spectacula	700	6.00	4.00	2.00	2-00	6.00
of all the miniatures. A real 'Honey'	T T. C	0.0	7.00	~	~ 00	0.00
GREMLIN Bright rosy-red, stippled throat bord	- 100	4-50	3.20	2.00	7 - 50	4.50
ered yellow. Truly an arrangers glad.	100	7.70	20~0		7.00	7000
JEALOUSY White, with pronounced Green throat	100	5-00	3,60	2.40	2.00	6.00
LAVENDER & GOLD Pastel lavender a very deli-			No.			
cate variety setoff by a gold throat	100	4.00	2.80	1.80	1.50	4.00
Exceptionally fine Florist cut flower	1000		20.00			24.00
LITTLE GOLD A brilliant, ruffled golden orange			3.00			5.00
About the best orange miniature we know	1000		22.00			••••
LUCILLE Cream with a light red blotch	100		2.80		1.50	4.00
N.A.G.C. top rated Miniature	1000		22.00			****
MISS JULIE Pure cream, sharp magenta throat	100		4.50		1.75	5.00
PELLETIER D'OISY Very Popular True GREEN	100		3.00		1.50	5.00
Light red throat marks. An arranger's dream		-	22.00			****
PETER PAN Heavy ruffled deep orange-pink	100		2.80		1.50	4.00
Excellent variety for cut flower trade	1000		20.00	The state of the s		
SKALAWAG Rufl, salmon, Stippled yellow throat			3.00		1.50	4.00
SNOW BABY Plain petalled White. Most popular	100	4.0	2.80		1.50	4.00
Miniature we grow for weddings.	1000		20.00			****
STARLET Ruffled snowy White-Stock scarce	100					
STATUETTE Ruffled medium yellow, reddish bloto	h 100		2.80		1.50	4.00
Excl. cut flower, opens 8. A Show Winner.	1000		20.00			****
TAURUS Best Miniature Purple. Good strong	100		2.80	and the second	1.50	4.00
stems, excellent facing. Another Show Glad.	1000		20.00			
WEDGWOOD Waxy blue-lavender. Nicely ruffled.	100		2.80		1.50	4.50
Rated one of the prettiest.	1,0000		20.00		****	
WHITE LACE Pure White. This variety is one of						
the most distinctive glads in its class.	100	4.50	3.00	2.00	1.50	5.00
It's exquisite clearness of color, place-	1000	32.00	20.00	14.00		30.00
ment and health make it TOPS.			of the first			
YELLOW BIRD Light clear yellow. Very good.	100	4.50	3.00	2.00	1.50	4.50

#### 1961 RETAIL

## ( PLEASE READ RETAIL COURS PAGE 1 )

	STANDARD (	ONE PRICE VARIETIES	
LARGE	2/30¢	5/65¢	10/1.20
MEDIUM	3/300	5/45¢	10/80¢
SMALL	****	5/30¢	10/50¢

ALZADA ARANJUEZ BENARES BELLE JAUNE BROADWAY MELODY BUCKINGHAM PALACE CARRARA CATHERINE BEATH EDITH WARR FIRE OF AL FORTUNE FLYING FORTRESS FRIENDSHIT	GINGER GALD TIDINGS INDELIBLE INNOCENSE JO WAGENAAR KAREN LITTLE DOLL LOOK LOKELIE MAREL VIOLET MALLOW MID SUMMER MORNING CAIM	MOTHER FISCHER MRS. RHODA PETERSON OKINAWA PAISIEY PALL MALL PERSIAN RUG POINSETTIA POLYGOON PRAIRIE PROF. GOUDRIAAN PUMPLE BURMA RADIANCE REGINA	RED CHARM ROSITA SANS SOUCI SILCHERLIED SOUTHERN BELLE STARKLING EYES SPIC and SPAN SPOTLIGHT STARFIRE THE RAJAH UHU VIOLET CHARM WILD ROSE
--	--	---	---

### THE FOLLOWING VARIETIES PRICED PER EACH OR 10

ALBERT SCHWEITZER huge, brilliant orange-scarlet, opens 8. GOOD Large each 25¢. Medium each 20¢.

BLUE MONARCH Tall growing, long flower head, fine exhibition variety.

Large each 20¢; 10 for 1.60; Medium 2-30¢; 10/1.20.

BLUE SMOKE Heavy ruffled mulberry blue. Throat blotch of snoky salmon, A very tall grower. Large each 25; Medium each 20¢.

CADENCE Medium pink shading to deeper pink at edge of petals. Huge, tall grower.

opens up to 10. Large each  $20\phi$ ; Medium 2-30 $\phi$ ; Small 10/80 $\phi$ . CHARTREUSE (See description in the 100 Listing) Large 2-35 $\phi$ , 10/1.40; Medium 2-25 $\phi$ ; 10/1.00; Small 10/60¢.

CHEMAWA Old rose blending to ivory throat. Long stretchy spikes. Large each 25¢.

Medium each 20¢; Small 5/50¢; Bulblets 10/60¢; 100/2.00. CROWNING GLORY (See description 100 Listing) Large each 20¢; 10/1.60

Medium 2-30¢: 10/1.20: Small 10/80¢.

EIGHTH WONDER Early, light purple with cream throat. Huge well placed florets which open wide. Large each 50¢; Med. each 35¢; Sml. each 25¢; Bblts. 15-75¢; 100/4.00 FIRE CRACKER Brilliant heavy ruffled scarlet. A real exhibition variety. Have seen

this with 10 open. Large ea. 20¢; 10/1.60; Med. 2-30¢; 10/1.20; Small 10/80¢ GRAY BEARD Snoky-orange overlaid with blue-gray veining. Truly a variety which attracts attention. Large each 20¢; 10/1.60; Medium 2-30¢; 10/1.20

GREENLAND Deep cream with greenish sheen. Tall, straight. Opens 8. This is one of the best of so called greens. Medium 2-30¢; 10/1.20; Small 10/80¢

GOLDEN SUNSHINE Excellent yellow. Opens 10 heavy textured ruffled florets.

Large 2-35¢; Medium 3-35¢; Small 5-50¢

GOOD MORNING Pinky-white with rose throat. Very tall grower with extra long flower head. Large 2-35¢; 10/1.40; Medium 3-30¢; 10/1.00; Small 10/60¢

JULIA MAE Very tall growing light pink. Opens 6-8 huge florets. An exceptionally fine florist variety. Large 2-35¢; 10/1.40; Medium 3-30¢; 10/1.20

#### BULBLETS

If you wish bulblets of any of the above varieties, or from varieties on the follow ing page where this listing is CONTINUED, just ad 50¢ or more to your order and we will see that you get good value. Not less than 50¢ an item, PIEASE.

### 1961 RETAIL

( continued )

#### PRICED DER EACH OR 10

RAPTURE 1960 Introduction Large each 75¢; Medium each 75¢ Tall, flaming red. RED COAT Brilliant ruffled light red. Large each 20¢; 10/1.60; Med. 2-30¢; 10/1.20 Small 10-80¢ SALMON QUEEN Huge salmon-pink. Opens 10 GOOD. Large each 20¢; 10/1.60; Medium 2-30¢; 10/1.20; Small 10/80¢ SALMON'S SENSATION Tall, sensational dark blue. Opens 8-10. Large 2-35¢; 10/1.40 Medium 3-30¢: 10/1.00; Small 10/80¢ STORM TERROR Dark snoky-orange, cream throat. Lrg. each 20¢; 10/1.60; Med 10/1.00 STRADIVARIOUS Huge florets of vermillion-red or scarlet. Very long flower head. A truly great exhibition variety. Large each 50¢; Medium each 35¢; SUNBURST Rich tri-colors. Ruffled salmon-pink. Blotch of scarlet with canary yellow throat. Lrg. ea. 50¢; Med. ea. 35¢; Sml. ea. 25¢; Bblts. 15/75¢; 100/4.00 TIGENTONE Red-orange. No prominant markings. Large 25¢; Med. each 20¢; Small 2-30¢; THE CHAMP One of the largest, tallest growing varieties we know. Opens 6, florets up to8 inches across. Have seen this variety over 9 foot tall, 1st floret 32 inches from the ground. Large 20¢; 10/1.60; Medium 2-30¢; 10/1.20 TOPAZ An excellent yellow. Has the shade of the variety GOLD but much longer flower head. Lrg. ea.  $50\phi$ ; Med. ea.  $35\phi$ ; Snl. ea.  $25\phi$ ; Bblts.  $15-75\phi$ ; 100/4.00 WHITE FRIENDSHIP Every thing that Friendship is, only white. This variety has been in great demand. Large each 25¢; 10/1.60; Medium 2-30¢; 10/1.20; Small 10/80¢ KAREN DEE One of the finest of exhibition whites. Extreme ruffling, opens 10

#### HOLLAND BUTTERFLY VARIETIES!

MOTHER ANN Clean cut lavender, cream blotch. Large 2-30¢; 10/1.20; Med. 10/80¢

AFES Amber white, rich cherry blotch. Verry early. Large 2-30¢; 10/1.20; Medium 3-30; Small 10/50¢

ATTICA Deep rosy-pink with yellow throat, opens 8 nicely ruffled florets. This is a very attractive variety. Large 2-35; 10/1.40; Med 2-25¢; 10/1.00; Small 10/60¢ BOSTON Velvety scarlet red. Lrg. 2-30¢; 10/1.20; Med. 3-30¢; 10/.80; Small 10/50¢ CASSANDRA Beautiful orange-red, cream blend in throat. Good fall color for arrangements. Large 2-30¢; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢

COQ D'OR Buff-orange, deeper buff on outer petals. Tall and straight with 6-7 open. Large 2-35¢; 10/1.40; Medium 2-25¢; 10/1.00; Small 10/80¢

FRAU FRAU Bright violet-pink with light creamy throat blotch. Large 2-30¢; Medium 3-30¢; 10/80¢; Small 10/50¢

KOLIBRIE Bright yellow with blending crimson blotch. Slow propagator but worth trying to build up stock. Good demand. Lrg 2-35; 10/1.40; Med 2-25¢; 10/1.00; Sl0.60¢
LITTLE DOLL Blush pink with a very prominent violet blotch tracing out onto lower
petals of cream. Large 2-30; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢

MELODIE Rose-pink, deeper throat. Probably the best known and admired. In great denand for cut flower. Large 2-30; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢ TOPOLINO Excellent ruffled yellow, orange-scarlet blotch. Tall, strong stem, opens 8

Large 2-30¢; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/60¢

Large each 20¢; 10/1.60; Medium 2-30¢; 10/1.20

VIVALDI A color for every one. Rich, deep bronzy-orange with deeper brown throat. This variety casts off a sheen which gives it the appearance of a piece of velvet. As a cut flower on the Seattle wholesale market 1960, Vivaldi was in demand from early summer to late fall. Large 2-30¢; 10.1.20; Medium 3-30¢; 10/80¢; Small 10/50¢

BULBLETS OF ANY VARIETY LISTED, SEND 506 OR MORE FOR EACH SELECTION YOU MAKE.

#### 1961 RETAIL

#### SMALL AND MINIATURE VARIETIES

5/650

10/1.20

LARGE

	MEDIUM 3/30¢ SMALL	5/45¢ 10/ •8 5/30¢ 10/ •5	10 g 10 g 10 g
ATOM BLACK JACK BLUE LILY BO PEEP BROWN ORCHID DOLORES	DRAGONETTE FIGURINE FICWER GIRL FLICKER FROLIC GOLDEN FRILLS GREMLIN	LAVENDER & GOLD LITTLE GOLD LUCILLE MISS JULIE TELLETIER D'OISY PETER TAN SKALANAG	SNOW BABY STARLET STATUETTE TAURUS WEDGWOOD WHITE LACE YELLOW BIRD

# THE FOLLOWING SMALL AND MINIATURES PRICED PER EACH OR 10

BAMBI True chartreuse color overall. Orange-red throat, picotee edging of same color A show winner. Large 2-35¢; 10/1.40; Medium 2-25¢; 10/1.00; Small 10/80¢ CINDY 1960 Soft yellow shading to salmon edging. Nice light ruffling. Large each 35¢; Medium each 20¢ DEMITASSE Dusty rose-brown, cream throat. Opens 5-7 on long flower head. Attractive. Large each 25¢; 10/2.00; Medium each 20¢;10/1.60; Small10/1.00 DIDO Creamy white with sulphor or chartreuse throat. Intense ruffling. Excellent for arrangements. Large each 50¢; Medium each 35¢; Small each 25¢ DOLL HOUSE Ruffled deep pink, with lighter throat. A very pleasing color combination for arrangements. Large 2-30¢; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢ EMILIE'S BIRTHDAY Apricot-salmon, nicely ruffled. A sure fire hit with the floral trade. You can't go wrong. Large 2-30; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/60¢ FELICITY Nice rose-lavender. Has stood heat in fields with no burn. To our knowledge best lav. miniature. Large ea. 50¢; Med. ea. 35¢; 10/2.80; Snl ea. 25¢; 10/2.00 LITTLE JOE Chocolate-snoky, edged white. Large each 20¢; Medium 2-30¢; Snall 3-30¢ LITTLE SWEETHEART Soft pink fading to throat. Lrg. 2-30¢; Med. 3-30¢; Small 10/50¢ MARIONETTE Intense ruffling, deep yellow. Red throat, petals edged matching red. An older, good, miniature. Large 2-35¢; 10/1.40; Medium 2-25¢; 10/1.00; Sml 10/60 OLD SOUTH Snooth rose-snoky. GOOD Large each 20¢; 10/1.60; Med. 10/1.20; Snl. 10/80 ORANGE MIDGET Glowing yellow, wide band of orange around all petals. Healthy and good growing habits. Large 25¢; 10/2.00; Med. 2-25¢; 10/1.00; Small 10/80¢ PARFAIT Medium salmon edge of petals shading to cream-yellow throat, small red blotch Large each 30¢; Medium each 20¢; Small 2-25¢ PINT SIZE Tiniost, lavender with creamy throat Large 2-30¢; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢ PURPLE ORCHID Roso purple, yellow midribs. Lrg. 2-30¢; 10/1.20; Med. 10/80¢; S 10-50 QUEEN CHARLOTTE Clear yellow. Opens 12-16 on 24-26 bud spike. A great show glad. Large 2-306; 10/1.20; Medium 3-306; 10/806; Small 10/606 ROSY BELLE Early , solid deep rose Lrg. 2-30¢; 10/1.20; Med. 3-30¢; 10/80; Sml. 10/50¢ TINY ROSE Deeper rose throat. Lrg2-30¢; 10/1.20; Med. 3-30¢; 10/80¢; Small 10/50¢ TRINKET Very light yellow. Large 2-30¢; 10/1.20; Medium 3-30¢; 10/80¢; Small 10/50¢ TWINKLES Ruf. deep-orange salmon Lrg 2-35¢; 10/1.40; Med. 2-25¢; 10/1.00; Sml 10/60 ZIG ZAG Light red, splashes of gold in throat. Many show awards including GRAND CHAMI ION. Large each 25¢; Medium 2-35¢; Small 2-25¢

#### WASHINGTON CUSTOMERS

#### ALL AMERICA REAUTIES

INASMUCH AS THE ALL AMERICA VARIETIES ARE PATENTED, YOU CANNOT SELL YOUR INCREASE.

APPLEBLOSSOM (Pl. Pat. 1517)
White edged rose-pink
CARIBBEAN (Pl. Pat. 1654)
Ruffled light violet. Many open.
CHINA BLUE (P. A. F.)
Huge pale blue, violet blotch.
EMPOROR (Pl. Pat. 1655)
Vivid light purple, snowy throat
GYPSY DANCER (P. A. F.)
Deep orange, lighter throat.
JOYOUS (Pl. Pat. 1832)
Huge flowered, rich rose red.

ALL 12 VARIETIES, each 35¢
1 each of 12 VARIETIES .....\$3.25

\* \* \* \*

LANDMARK (P1. Pat. 1933)

Extra tall growing cream

LITTIE PANSY (P1. Pat. 1934)

A miniature, light violet

MAYTINE (P1. Pat. 1591)

Tall, deep pink - light throat

ROYAL STEWART (P1. Pat. 1339)

Excellent bright red. Opens 10

RUSTY (P1. Pat. 1781)

Smoky chocolate red, red blotch

SPARKIER (P1. Pat. 1741)

Nicely ruffled yellow, red spot.

ANY COMBINATION OF VARIETIES

3 bulbs 1.00 - 12 bulbs \$3.45

# COMMENTS \*\*\*\*\*\*

Please note: The Miniature Varieties are listed as Large; Medium and Small. Large will be #1-#2; Medium #3-#4; Small #5-#6. Do not Order as size #1-2 or 3 etc. Your order will be made up of equal sizes. If we do have to use more of the lower size in making up your count, the count will be increased. As a rule your order will include more #1 than #2 size, more #3 than #4 size, etc., if stock is available.

The Miniature varieties do not produce the bulblet increase which the Standard varieties do, stocks are slower to build up, causing prices to be slightly higher. To my knowledge our offering of Miniatures cover the widest color range being offer ed by any grower on the Pacific Coast in commercial offerings. The increased demand in the past 4-5 years by the better designers in the Floral Trade for these "TINY TOTS" has been greatly expanded. If you grow for the Floral Trade and do not grow these Beautiful Little Fellows, it would no doubt pay you well to get a start.

We wish to thank our many customers for their past orders. The many letters of commendation assure us of their satisfaction in the manner we handle their ORDERS.

#### SPECIAL NOTE